PERFORMANCE HANDICAP RACING FLEET OF SOUTHERN CALIFORNIA NOVEMBER 21, 2023 TELECONFERENCE 2023 ANNUAL MEMBERSHIP GENERAL MEETING 7:00PM

In Attendance:

REGIONAL BOARD MEMBERS – VOTING MEMBERS

•	Execu	itive	Board	ł

0	President	Paul Katz
0	Vice President	Bob Langan
0	Judge Advocate	Lisa Gilinger
0	Treasurer	Bob Hubbard
0	Chief Handicapper	David Cattle
0	Data Systems Mgr.	Sue Griesbach
0	Vice Handicapper	Jamie Myer

Area Board Representatives

o Area A- Venture/Oxnard [Vacant]

Area B - MdR/KH
 Daniel Murphy
 Area C - LB/LA
 Area D - Newport Beach
 Area E/F-Dana Point/Oceanside
 Area G - San Diego
 Area I - Santa Barbara

Daniel Murphy
Paul Casanova
Dan Rossen
Bob Langan
[Vacant]
Lisa Gilinger

NON-VOTING ATTENDEES:

Advisors/Administration

Fleet Administrator
 Handicap Advisor
 Big Boat
 Cruiser
 Sport Boat
 Karen Campbell
 Robert Plant
 Bruce Cooper
 Bryan Dair
 [Vacant]

• Members/Guests

- o Gary Ezor
- o Rick Locke (Tactician for COQUELLE)
- NOTE: NOT IN ATTENDANCE

Via Teleconference:

- Please join the SoCal PHRF Meeting from your computer, tablet or smartphone by going to
 - Computer or Laptop https://zoom.us/j/94703994956?pwd=VHhldWNPVnpBL1k5SVFQTTRPK1RCZz09

Meeting ID: 947 0399 4956

Password: 928267

- One tap mobile Dial by your location
 - +1 669 900 9128 US (San Jose)
 - +1 253 215 8782 US (Tacoma)

- +1 346 248 7799 US (Houston)
- +1 312 626 6799 US (Chicago)
- +1 646 558 8656 US (New York)
- +1 301 715 8592 US (Germantown)

Meeting ID: 947 0399 4956

Password: 928267

Old Business: (President – Opens the Meeting)

- The 2023 year in review for members and guests in attendance via Zoom
- Introduction of the 2023 Executive and Area Board Members
 - o 2023 Executive Board

•	President	Paul Katz
•	Vice President	Bob Langan
•	Judge Advocate	Lisa Gilinger
•	Treasurer	Bob Hubbard
•	Chief Handicapper	David Cattle
•	Data Systems Mgr.	Sue Griesbach
•	Vice Handicapper	Jamie Myer
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• Area Board Representatives

Area A- Venture/Oxnard [Vacant]Area B - MdR/KH Daniel Murphy

Area C - LB/LA
 Paul Casanova
 Area D - Newport Beach
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 Bob Langan

Area G - San Diego [Vacant]
 Area I - Santa Barbara Lisa Gilinger
 Fleet Secretary (Administrator – Non-Voter) Karen Campbell

Old Business

• None

New Business:

• 1.5c – Regional Board Email Vote re:

 COQUILLE (1211-A) Farr 40 Modified – Owner's Request for Rating Review Gary Ezor (In attendance)

Rick Locke (In attendance)

Current Rating - /-2/-6/-10/

- 11/7/23 Ratification of Motion by D Cattle for 3/-3/-3 for COQUILLE, SAIL NO. 1211-A FOR /3/-3/-3/ 2ND BY J MYER
 - 11/8/23 Approved with 1 abstention by D Murphy
- 11/21/23 Ratification was approved with one abstention by D Murphy and will be posted for a 7-day opposition
- Recap of Changes to Rules: (Judge Advocate)

Revision 12/19/22

- CLASS RULES:
 - 7.STANDARD PHRF SPECIFICATIONS: Sails, Engine, Keel/Rudder
- APPENDIX A RIG And SAIL SPECIFICATIONS Sail Plan And Mainsail Figures

5.0SPINNAKERS: Table Under 5.3; 5.5.5.E;

6.0MAINSAIL: 6.1.C Through H

6.2LIMITATIONS: 6.2.B

9.0FORMULAS: Replace Table

• APPENDIX C OFFSETS

5.0NON-SPINNAKER OFFSET: 5.0.A; 5.0.C

APPENDIX F CONFIGURATION ADJUSTMENTS

 $2.0 {\rm ADMINISTRATION}$ OF CONFIGURATION ADJUSTMENTS: $2.1; \, 2.4$ Through 2.6

3.0CONFIGURATION ADJUSTMENT WORKSHEET: 3.1 Through 3.5 And 3.7

3.0 CONFIGURATION ADJUSTMENT WORKSHEET: 3.42 & 3.43 Removed Revision 03/23

• Class Rule 3.2 Added "Sail" To Description Of A Boat's Configuration For A Production Boat.

Clean up of miscellaneous Sections of the Bylaw regard "Vice Handicapper"

Motion by Regional Board

 The following is the Slate of Officers for the Executive Board presented by the Nominating Committee

(Area C – LB/LA)

Chief Handicapper – David Cattle

(Area G – San Diego)

■ Vice Handicapper – Jamie Myer

(Area B – King Harbor/Marina del Rey)

■ Judge Advocate – Lisa Gilinger

(Area I – Santa Barbara)

Data Systems Manager – Sue Griesbach

(Area E/F – Dana Pt/Oceanside)

- Opened Nominations from the floor by General Membership
 - All Members in Attendance are welcome to make nominations from the floor pursuant to Article VIII, section 8.3 of the Bylaws:
 - No Nominations from the floor
- PROPOSED MOTION FOR SLATE FOR 2023 EXECUTIVE BOARD
 - 11/21/23 MOTION – BY L GILINGER TO ACCEPT AND APPROVE THE SLATE OF OFFICERS AS PRESENTED
 - Seconded G Ezor
 - o Approved All approved
 - Opposed None
 - **o** Status of Motion Motion carried unanimously

Reports:

- President
 - Attended US Sailing meeting last week at LAYC
 - Found it very interesting and was not sure what to expect
 - US Sailing has hired and moved on to improved
 - Federally chartered
 - US committee for Olympics
 - o \$800,000 per year compared to millions for other countries
 - Must companion for donations
 - Outreach programs were discussed
 - Olympic Class boats are very technical with most boats having foils
- Vice President
 - PHRF Championships 2024
 - BCYC will host and proposes
 - August 17-18, 2024
 - Windward/Leeward
 - Random Leg
 - Preposing vests for winners
 - o 6 per boat
 - Motion by B Langan not to exceed \$525 for 12 vests/ 2nd by S Griesbach/Approved
 - o Will review "plug ins" for email tracking for Office Administrator
 - Will coordinate with Data Manager for options
- Treasurer Report
 - Income & Expenditures
 - Some loss for 2023 but hopeful that early 2024 renewals will offset
 - Should breakeven for the year
 - Not having "in-person" meetings have help with overall balance
- Judge Advocate Report
 - New and Improved changes to the Rules/Bylaws

See report above

- Data Systems Manager Report
 - o Report on Website Usage and other information from Database (see attached)
- Fleet Administrator
 - o 2024 PHRF SoCal Renewals
 - Open for business
 - Send an Email Blast announcing 2024 Renewals are now available
 - If Renewals are received by December 23rd
 - Will be processed prior to January 1
 - All other applications will be processed in the order received
 - o All attempts will be made to finalize as soon as possible
 - Remember Configuration Adjustments must be renewed each year
 - Expires on December 31 Midnight

- Open discussion:
 - D Murphy discussed a possibility of a volunteer to form Area A (Oxnard/Channel Island) Board
 - P Katz offered to contact him to discussed further

Meeting Adjourned: **Next Meeting: REGIONAL BOARD MEETING,**

January 16, 2024 Location – TBD

ATTACHMENT

2023 WEBSIT USAGE

2023 General Member's Meeting

Report by

Sue Griesbach

IT Systems Manager

Summary of Boats Rated

- The Regional Board rated 53 individual boats and (3) fleets over 2023
- This does not count boats that were on the agenda, but "tabled" for some reason

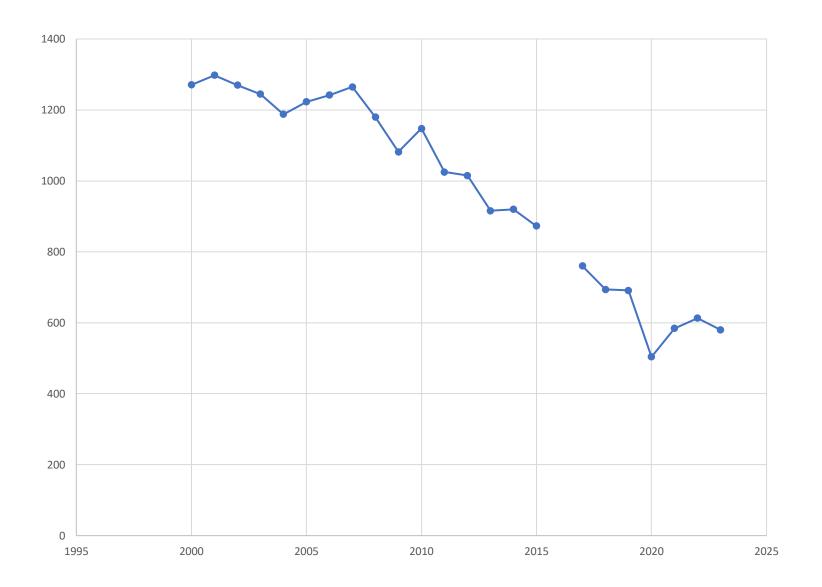
Mass Email Stats

- Subscriber list is about 492
- Current year members can opt out and non-members can subscribe
- Email open rate for regional announcements is 62-72%
- This is excellent. Average open rate for all mass emailings is 21%

Website Usage

- 48,300 total views as of mid-November
- By far the majority of views is to look up boat ratings
- Next is the page describing boat measurements (2423 views)
- 153 views on Configuration Adjustments page
- 140 views on the Appeal Your Rating page

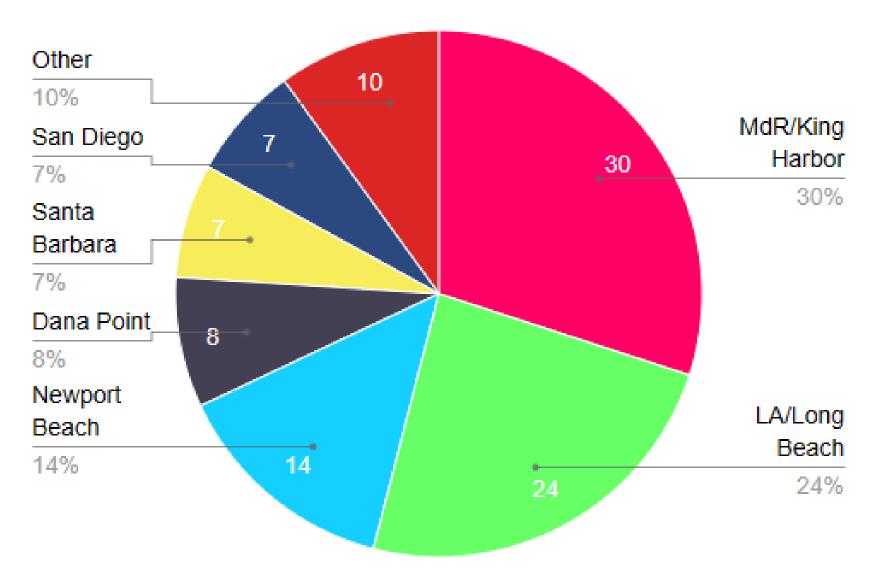
Membership 2000 - 2023



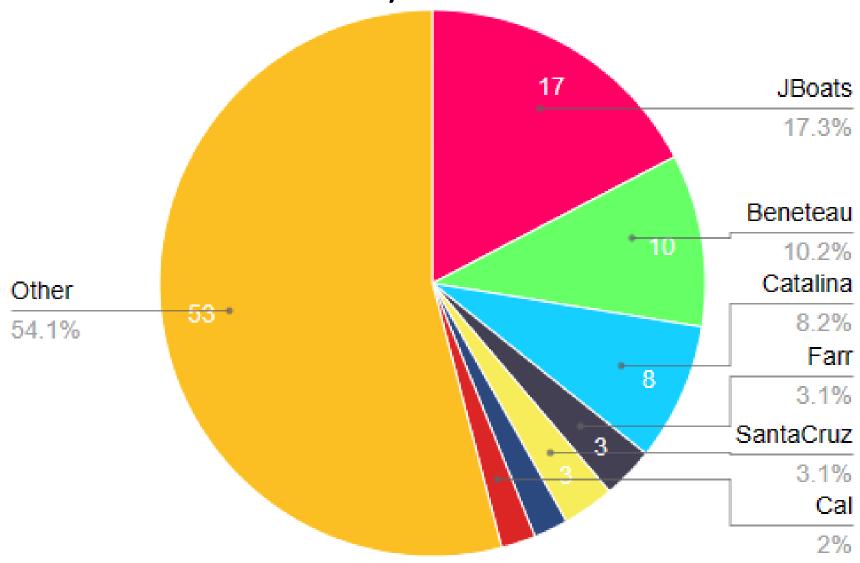
580 Certificates in 2023

Remaining Slides
Are Statistics on the
2023 Certificates

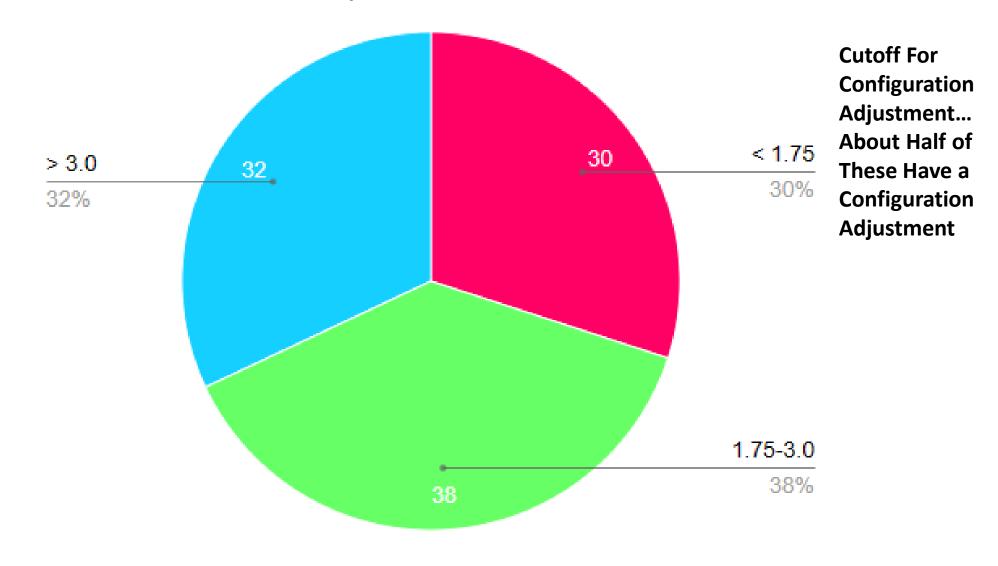
Certificates By Area

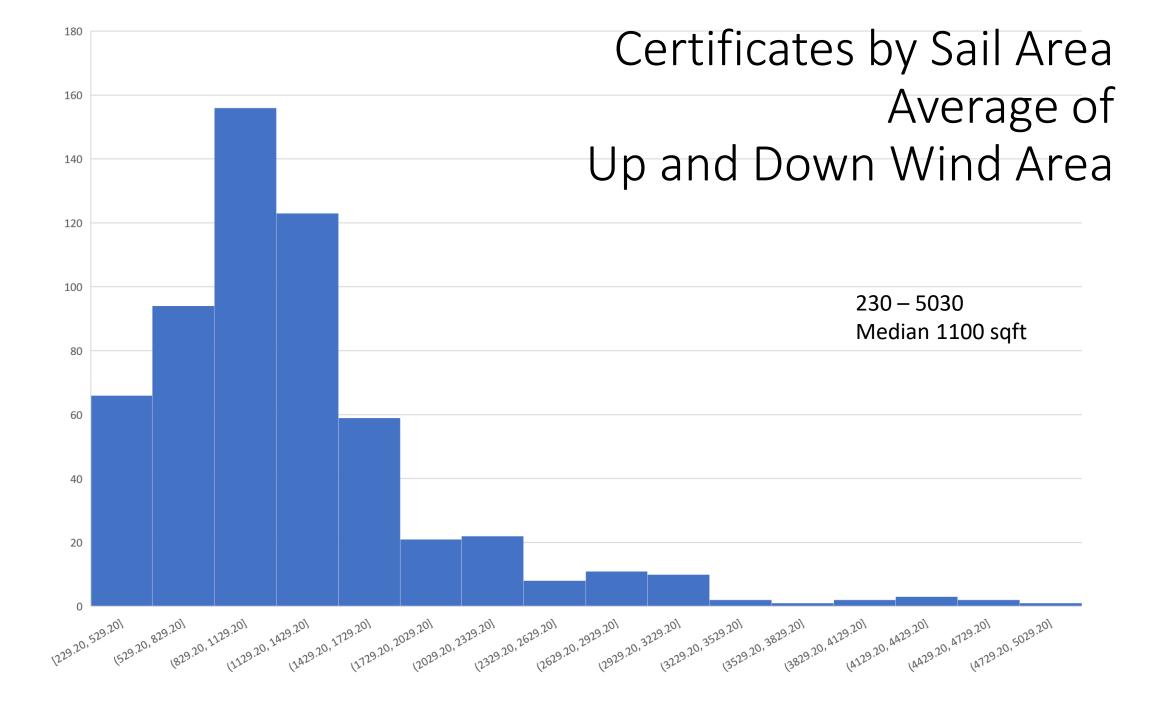


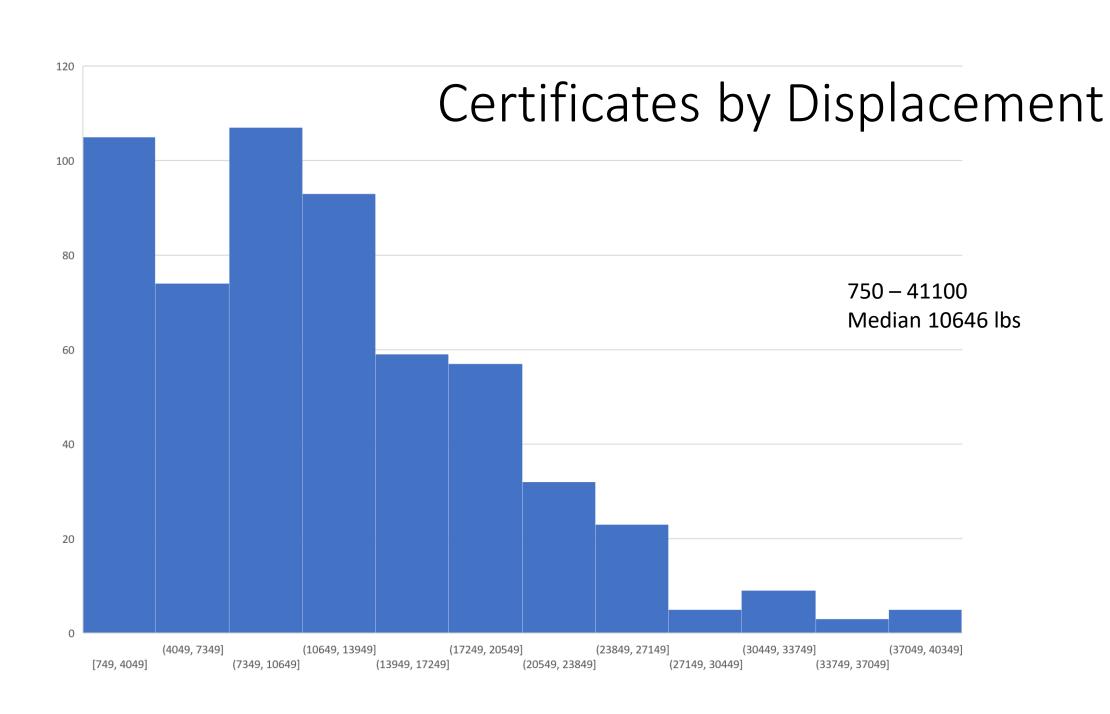
Certificates by Boat Manufacturer



Certificates by Performance Factor







Certificates By Random Leg Rating (RLC)

